

Celebrating Success

COCC's Small Business Development Center 541-383-7290

Repeat Performance Sports

Josh Sims

www.repeatperformancesports.com

Employees: 8

Repeat Performance Sports teams with the Small Business Development Center.

About a week after starting his part-time job at Repeat Performance Sports in 2008, Josh Sims knew he wanted to buy the sporting goods consignment shop.

Six months later he was in the process of buying the business and realized that he needed some help with valuation, financing, transfer of ownership and taxes. Online research led him to the Small Business Development Center (SBDC) at COCC, where free advising sessions not only provided the information he needed, but also helped him prioritize his ideas.

Last year Josh took the 'Launch Your Business' course through the SBDC and worked on a business plan, goals for the company, and marketing. The course provided one-one-one business advising, workshops about good management practices, and peer support from other participants.

Josh recently relocated the store to Century Drive. Now, in addition to second-hand outdoor gear, Repeat Performance Sports offers a full-service ski shop, snowshoe rentals, and will include a bike repair shop, clinics and weekly group trips by this summer. Being a resource for the community is also a significant part of Josh's business plan.



Partnership with the SBDC at COCC

Josh is now enrolled in COCC's year-long Small Business Management program with the SBDC to help him implement his long-term goals:

"to create a sustainable business model that will allow me to serve my community, my customers and my staff in the best way I can."



With help from the Small Business Administration and the Oregon Business Development Department, the Small Business Development Center offers advising and workshops to new and existing businesses.

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