

2012-13 Business Administration Course Offerings by Term
For Advising Purposes Only
Levels with recommended prerequisites

	Subject	Title with prerequisites	CR	Sum12	Terms 2012-13		
					Fal12	Win13	Spr13
Level 1	BA 111	Applied Accounting I (<i>Mth 60</i>)	3		D, E	D-RDM & PRI	
	BA 101	Introduction to Business	4	D, RDM-E, O	D-MDR, E-RDM, O	D, E, D-PRI & MDR	D, E, D-RDM, O
	BA 178	Customer Service	3	D 1st 5 wks	D, D-MDR	D, E	D
	BA 104	Business Math (<i>Mth 60</i>)	3	E, RDM-D	D, D-RDM	D, E	D
Level 2	CIS 125E	Excel (<i>CIS 131</i>)	4		D, O	D	D
	BA 112	Applied Accounting II (<i>BA 111</i>)	3			D, D-PRI, E	D-RDM
	BA 113	Applied Accounting III (<i>BA 112</i>)	3				D, D-PRI, E
	BA 206	Mgmt Fundamentals I	4		E	D	D, D-PRI
	BA 223	Marketing Principles I (<i>BA 101</i>)	4	D	D, E-RDM	D, D-PRI, E-MDR	D
	BA 226	Business Law (<i>BA 101, sophmore standing</i>)	4	D	D, E	D-MDR, O	D
	BA 285	Bus Human Relations (<i>WR 121</i>)	3	E 1st 5 wks	D, D-PRI	D, E	D, D-MDR
	WR 214	Business Communication (<i>WR 121</i>)	3	D	D, E	D	E, D-MDR
Accounting	BA 177	Payroll Accounting (<i>BA 112 or BA 212</i>)	3				E-RDM
	BA 211	Financial Accounting I (<i>MTH 60</i>)	4	D-sequence	D, E	D	
	BA 212	Financial Accounting II (<i>BA 211</i>)	4	D-sequence		D, E	D
	BA 213	Managerial Accounting (<i>BA 212</i>)	4	D, D-sequence			D, E
	BA 228	Computer Accounting Applications (<i>BA 111 or BA 211</i>)	3			D	
	BA 229	QuickBooks	3				D
HTRM	GEOG 212	Tourism & Recreation (<i>WR 121</i>)	3		D		
	HTRM 105	Food Service Management	4				D
	HTRM 106	Lodging Management	3				E
	HTRM 233	Event Planning	3		D		
M	BA 207	Management Fundamentals II (<i>BA 206</i>)	4			D	D
	BA 224	Human Resource Mgmt	4			E-RDM	
RETAIL OPS	BA 224	Human Resource Mgmt	4			E-RDM	
	BA 239	Marketing Principles II	4				D, D-PRI
	BA 249	Retailing	4			O	
	BA 261	Consumer Behavior	4				D
	BA 233	Internet Marketing	4	D			E-RDM
	BA 207	Management Fundamentals II	4			D	D
SM	BA 238	Selling & Negotiation (<i>BA 223</i>)	4				E
	BA 250	Entrepreneurship (<i>WR 121, BA 223, BA 111 or BA 211 & computer basics</i>)	4		D	D	D
	BA 253	Business Plan Elements	4			D	
Level 4	BA 220	Business Analysis and Budgeting (<i>BA 112, BA 104 CIS 131</i>)	4	D	D	D	E
	BA 280	Co-op Work Experience	3				
	BA 222	Business Finance (<i>BA 104, BA 212, BA 113</i>)	3			D	E
	BA 290	Business Seminar	3		D	D - Friday	D
Other	BA 203	Global Business	3	Not offered 2012-13			
	BA 209	Business Ethics	3			E	
	BA 217	Accounting Fundamentals (<i>MTH 60</i>)	3				D
	BA 218	Personal Finance	3	D 1st 5 wks	E	D	D
	BA 286	Managing Business Processes (<i>BA 101</i>)	4	Not offered 2012-13			

D=DayBEND unless specified, E=EveningBENDunless specified,, RDM=Redmond North Campus, *
* =Specific Fri/Sat Day/Evening, O=Online, X=Other, PRI = Prineville Campus, MDR = Madras Campus

Always check schedule online for possible revisions

http://current.cocc.edu/Degrees_Classes/schedule

Revised 11/7/12